



Investment opportunity #1: Logistics Hub - Mining Infrastructure & Equipment

- ▶ **Description:** Investment in mining equipment services: Trucks, Boom Trucks, Mining Trucks and Vehicles, Shuttle Loaders, Excavation, Drills, Drilling Machines, Lifting Platforms, Rail Equipment, Winches and Scrapers, Spare Parts, Measuring Equipment. Various players are involved in the sector such as CSTTAO, Saudequip (Caterpillar), BIA (KOMATSU), SMT (Volvo), CCBM (LOVOL)
- ▶ **Investment:** N/A
- ▶ **Gross margin:** N/A
- ▶ **Implementing structure:** Ministry of Industry

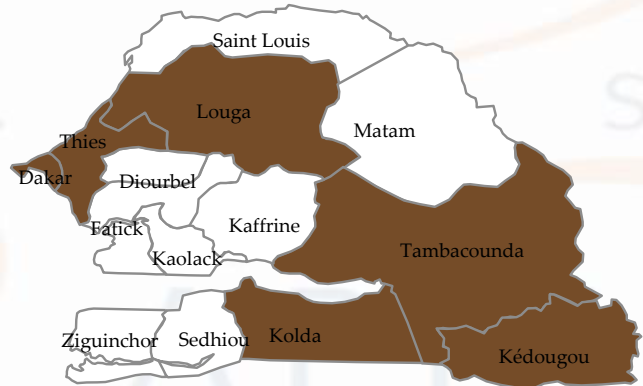
Investment opportunity #2: Mining Services

- ▶ **Description:** Establishment of companies for the marketing and leasing of mining equipment and services in the fields of: Development of mining infrastructure, Provision of mining equipment and personnel, Industrial maintenance, Mining production, Industrial operations. Various actors are involved in the sector such as CSTTAO, Constructions Métalliques Africaines, Global Constructions, BIA, Saudequip, SMT, CCBM
- ▶ **Investment:** between CFA 110 and 150 billion
- ▶ **Gross margin:** between 15% and 20%.
- ▶ **Implementing structure:** Ministry of Industry

Investment opportunity #3: Academic training centre for mining engineering and technicians

- ▶ **Description:** Setting up training centres in Mining & Mineralurgy Engineering, Industrial Environment & Safety, Logistics Engineering, Mechanical Engineering, QHSE to deliver technician diplomas and certificates recognised by the state and the mining industry, allowing young people to access non-stop jobs with a career plan and professional development
- ▶ **Investment:** 3 - 4 billion CFA
- ▶ **Gross margin:** between 15% and 20%.
- ▶ **Implementing structure:** Ministry of Industry, Ministry of Mining, Ministry of Professional Training,

Location



Sector overview

- ▶ **Challenge:** The project aims to create an ecosystem in Senegal in a dedicated park on a suitable area for the production for the benefit of West African mining operators of three factors: (i) mining equipment, (ii) services for the mining sector and (iii) human capital throughout the mining value chain. It allows the country to position itself as a reference centre for manufacturing and distribution in the three segments, which represent about CFAF 3 billion annually.
- ▶ **Institutional support:** Ministry of Industry and SMIs, Ministry of Mines

Contact Promotion Agency

APIX, Investment Promotion and Major Works
 52 - 54 Rue Mohamed V, Dakar, BP 430 CP 18524
 Tel: (+221) 33 849 05 55 / Fax: 33 823 94 89
 Web: <https://investinsenegal.com/> / Mail: infos@apix.sn

