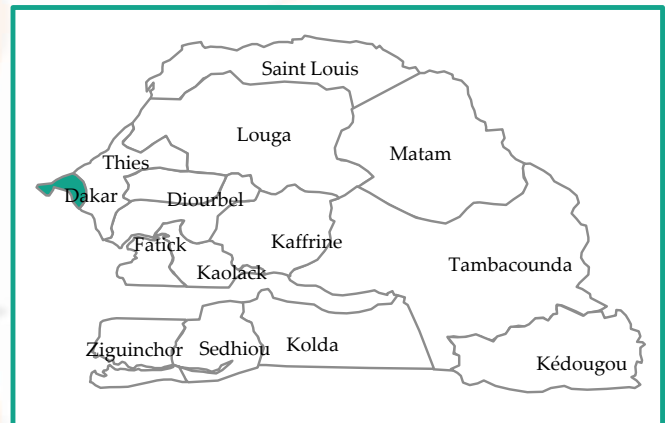




## Investment opportunity #1: Construction & financing of the Dakar International Hospital

- ▶ **Description:** The project includes the construction and operation of a modern, multi-specialised private hospital with 220 beds in Dakar. The aim of the Dakar International Hospital is to be a reference medical centre in West Africa, which will enable it to treat all types of pathologies such as cancer, diabetes, neurology, surgery, mother-child pole, cardiology, nuclear medicine, medical imaging, nephrology, PMA and to significantly reduce the rate of medical evacuations abroad.
- ▶ **Specific objectives:** It will aim to :
  - ▶ To establish a reference centre for medical education and research.
  - ▶ Reduce the bed deficit with quality care and accommodation.
  - ▶ Capture the influx of high-income patients who usually seek treatment abroad.
  - ▶ To contribute to the positioning of Dakar as a regional medical hub.
- ▶ **Investment:** USD 100 million
  - ▶ **Already invested:** CFAF 14.4 billion, of which an initial amount of CFAF 4.4 billion was paid up by own funds for the first works (Institut de Prévoyance Retraite du Sénégal, Caisse des Dépôts et Consignations, Archdiocese, Société Nationale d'Assurances Mutuelles) and a bank loan of 10 billion
  - ▶ **State contribution:** 0.5 hectare in the Mamelles district
- ▶ **Gross margin:** between 25% and 30%.
- ▶ **Location:** Mamelles, Dakar
- ▶ **Next steps:** Mobilisation of funding, finalisation of work, selection of a technical partner



## Sector overview

- ▶ **Description:** The health sector in the segment targeted by the Dakar International Hospital is marked by a lack of dedicated medical staff and health infrastructure, a growing demand for health care and a sharp increase in non-communicable diseases such as diabetes or cancer, and the high cost of recurrent medical evacuations.
- ▶ **Institutional support:** FONSI, CDC, Project Sponsor, Ministry of Health and Social Action

### Contact Promotion Agency

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